



**At-a-Glance
COMPANY PROFILE**

AREA	DESCRIPTION
Name	E-MBE.net
Mission	Help Small, Minority-, Women-, and Service Disabled Veteran-Owned Businesses Become Strategic Suppliers
Services	Business Management Consulting <ul style="list-style-type: none"> • Strategic Planning and Growth Strategy • 8(a) / MBE / WBE / SDVOSB Mentor-Protégé Plans • Strategic Supplier Develop and Niche Marketing Supplier Diversity Certifications <ul style="list-style-type: none"> • MBE / WBE • 8(a) • DBE Web / Internet Page Design Services <ul style="list-style-type: none"> • Web Content Management • Web Sites (New and Updates) Marketing Research <ul style="list-style-type: none"> • Industry Trends / Forecasts • Competitor Analysis Marketing Consulting <ul style="list-style-type: none"> • M/WBE Marketing Plans • Branding / Differentiation Strategies Proposal Writing <ul style="list-style-type: none"> • New Business / RFP Reply • Teaming Agreements • Marketing Concept Papers GSA Schedule Contracts (Proposal Preparation)
NAICS Codes	541611 Business Management Consulting Services 541611 Strategic Planning Consulting Services 541511 Web (i.e., Internet) Page Design Services, Custom 541513 Web Content Management 541910 Marketing Research Services 541613 Marketing Consulting Services 711510 Technical Writing
Major Clients (Current and Past)	<ul style="list-style-type: none"> • Shell Oil Company • Philip Morris • Caremark • Group O • Hydrox Laboratories
Claim to Fame	Published the Following Books: <ul style="list-style-type: none"> • <i>8(a) Survival Guide</i> (2003, 2010) • <i>The M/WBE Mentoring Handbook</i> (2004) • <i>Negotiating a Quality Contract</i> (1991) Interviewed by <i>Crain's Chicago Business</i> Top-Rated Supplier Diversity Educational Web Site Certified Professional Contracts Manager (CPCM)
Owner	Mr. Richard J. Hernandez, CPCM
Established	May 2000
Supplier Diversity	<ul style="list-style-type: none"> • MBE Certified (National Minority Supplier Development Council) NMSDC CMBDC Certificate No CH881 • Veteran-Owned Small Business
Web Site	www.E-MBE.net
Contact Information	PO Box 617995 Chicago, IL 60661 312-404-2224 (Phone) rHernandez@e-mbe.net
DUNS Number	788289457